

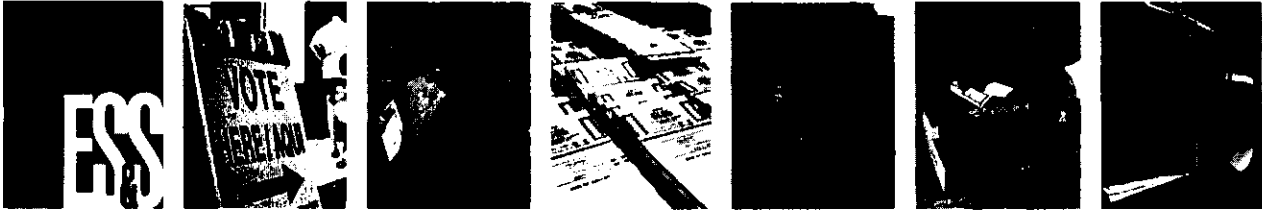
Clay County  
**Purchase Proposal Quote**  
 Submitted by Election Systems & Software

Purchase Solution Includes:

<u>Quantity</u>	<u>Item Description</u>	<u>Price</u>
<b>Tabulation Hardware</b>		
<b>Model DS200 Precinct Scanner:</b>		
17	Model DS200 (Includes Scanner, Plastic Ballot Box with Steel Door and e-Bin, Reverse Wound Paper Roll and 4GB Jump Drive)	\$97,750.00
17	Tote Bin	\$3,825.00
<b>ExpressVote:</b>		
17	ExpressVote Unit Including Soft-Sided Case, Detachable ADA Keypad, 4GB Flash Drive, and Headphones	\$59,500.00
17	DS200 Paper Guide	Included
20	ExpressVote Ballot Card Stock - 14" (250 per pkg)	\$475.00
<b>Software</b>		
1	Electionware Software - Reporting (Base Package) - Reporting Only	\$3,500.00
<b>Election Services</b>		
3	Implementation Services (Does not include Coding, Voice Files or Ballots)	\$4,725.00
X	Equipment Operations Training	
X	Poll Worker Train-the-Trainer	
X	Software Training	
X	Installation/Acceptance Testing	\$3,740.00
X	1 Year Hardware and Software Warranty	Included
<b>Shipping &amp; Other</b>		
X	Shipping and Handling	\$2,040.00
	Trade-In Allowance. Equipment Being Traded-In by Customer Includes:	(\$16,600.00)
	24-Model 100 Scanner	
	24-Model 100 Ballot Box	
	23-AutoMARK	
<b>Total Purchase Solution</b>		<b>\$158,955.00</b>

**Annual Post-Warranty License and Maintenance and Support Fees**  
 (Fees are Based Upon a 1-Year Customer Commitment to Subscribe to the Following Services)

<b>Annual Post-Warranty Hardware Maintenance and Support Fees:</b>		
17	HMA DS200 - Gold Coverage (Annual Maintenance)	\$3,145.00
17	HMA ExpressVote - Gold Coverage (Annual Maintenance)	\$2,040.00
<b>Annual Post-Warranty Firmware License and Maintenance and Support Fees:</b>		
17	Firmware License - DS200	\$1,360.00
17	Firmware License - ExpressVote	\$1,105.00
<b>Annual Post-Warranty Software License and Maintenance and Support Fees:</b>		



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<u>Quantity</u>	<u>Item Description</u>	<u>Price</u>
1	Electionware Software - Reporting (Base Package) - Reporting Only	\$3,500.00
<b>Total Annual Post-Warranty License and Maintenance and Support Fees</b>		<b><u>\$11,150.00</u></b>

**Footnotes:**

1. This quote is an estimate and is subject to final review and approval by both ES&S and the Customer.
2. Rates valid for 60 days and thereafter may change.
3. Any applicable (City & State) sales taxes have not been included in pricing and are the responsibility of the customer.
4. The quantity of service days reflects a reasonable estimate for implementation and selected ongoing election services. Quantities may change depending on specific Customer needs.
5. Customer is responsible for packaging the trade-in equipment for shipment as well as coordination and cost associated with shipping such equipment to ES&S's designated location, unless otherwise agreed to by the parties.

**Sasha Kelton, County Clerk** <ccclerk@claycountytexas.com>

To skelton4559@yahoo.com

Today at 8:55 AM

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**From:** Kunz, Matt [mailto:matt.kunz@essvote.com]

**Sent:** Monday, June 20, 2016 8:29 PM

**To:** Sasha Kelton, County Clerk <ccclerk@claycountytexas.com>

**Subject:** RE: Clay Co. Equipment Quote

Hi Sasha,

Sorry for the delay. I have been up to my eyeballs in travel. I have attached a quote for the new hardware which includes the new ERM software, maintenance, training, testing and shipping.

The new ERM Windows 7 PC will cost slightly under \$5000 which includes all software installation, testing and all new printers. It takes a while to get a custom quote so just add \$5000 to the quote I am emailing you so that you can take a solid number to your Commissioners Court for budget purposes.

We don't take trade-in's on any old computer equipment or printers unfortunately. With the speed that computer technology changes it is just not worth anything. Please contact me with any questions. I enjoyed talking with you in Amarillo. I look forward to seeing you at SOS if you can come. Take care.

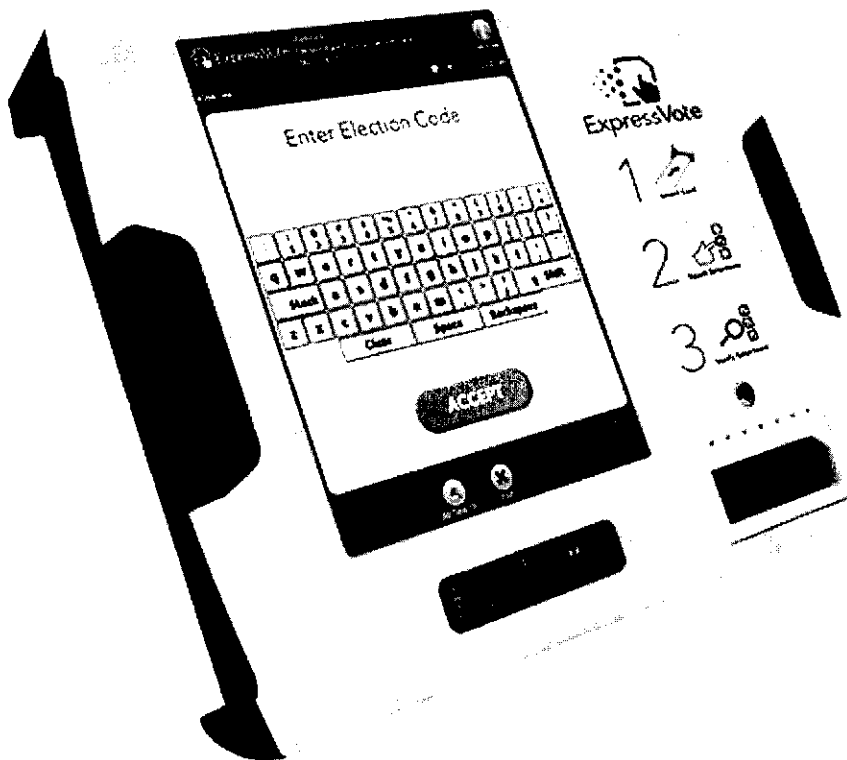
Matthew Kunz  
Regional Sales Manager-Texas  
Election Systems & Software  
Phone: 832-622-6618  
Email: [matt.kunz@essvote.com](mailto:matt.kunz@essvote.com)  
Web: [www.essvote.com](http://www.essvote.com)

Maintaining voter confidence.  
Enhancing the voting experience.

# ExpressVote® UVS

ExpressVote® is a Universal Voting System that combines paper-based voting with touch screen technology to create a breakthrough in voting solutions for early vote centers and on Election Day in precincts or in vote centers.

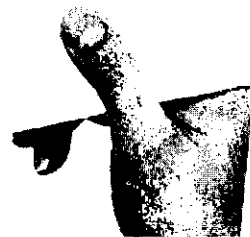
Election officials no longer must guess the number of ballots to print. Instead, the Vote Session Activator™ is printed with a barcode that determines the ballot style to display on the touch screen. As a universal voting system, ExpressVote allows all voters, including those with special needs, to cast their ballots privately and autonomously.



ELECTORAL COUNTY/ELECTORAL STATE  
POLLING PLACE  
MAY 19/2013  
MILLWOOD, MARYLAND

REPUBLICAN PARTY  
DEMOCRATIC PARTY  
LIBERTARIAN PARTY  
GREEN PARTY  
OTHER PARTY

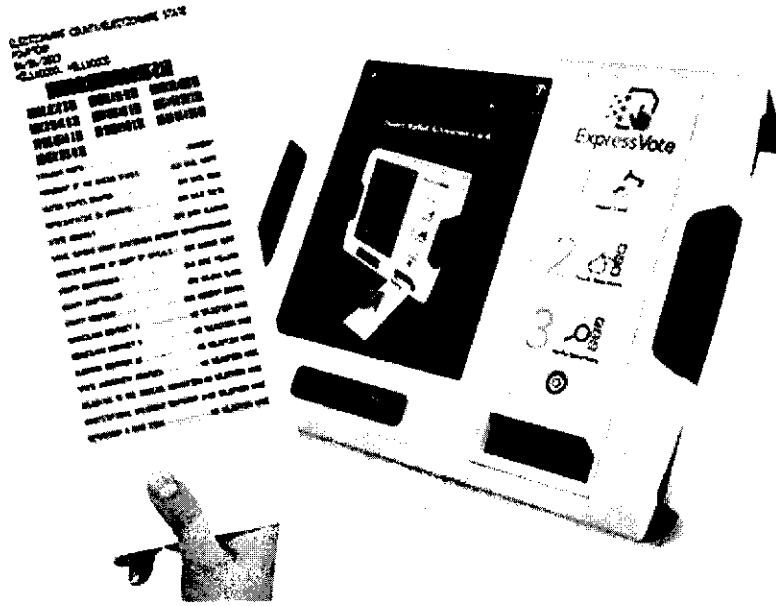
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STATE SENATE DISTRICT 50



## Key Features

### Innovative Design

- Complete independence by the voter as he or she casts their own ballot
- Selection changes will not spoil their voting session
- Sip-and-puff capability for voters with disabilities
- Official ballot provided in both audio and visual formats
- Disabled and non-disabled voting can take place simultaneously



## Voter Confidence

- Produces verifiable vote record
- Supports multiple languages
- Convenience of a direct-recording electronic machine with the peace of mind of a paper ballot trail



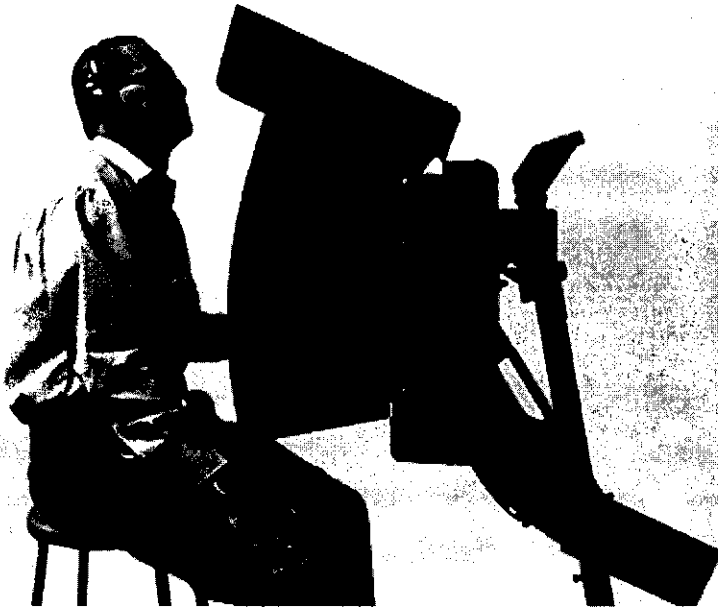
## Easy to Set Up and Use

- One-step open and close procedures
- Single coding event
- Intuitive design offers streamlined simplicity for voters, poll workers and election staff
- One set of vote totals as all tabulation occurs on a single machine
- Simplest booth on the market to set-up and deploy.
- No tools, or technical skills required.
- No assembly or loose parts.
- Most stable and sturdy design providing voter privacy.



## Control and Reduce Your Costs

- Significant reduction in ballot printing costs
- Eliminate need and expense for pre-printed paper ballots
- Low operation and maintenance fees
- Single unit deployment makes delivery easy



## **Accessibility Compliant**

- ExpressVote meets and exceeds the more rigorous 2005 Voluntary Voting Systems Guidelines and HAVA section 301 accessibility requirements providing the industry leading universal voting system for all eligible voters without discrimination of voters with disabilities.

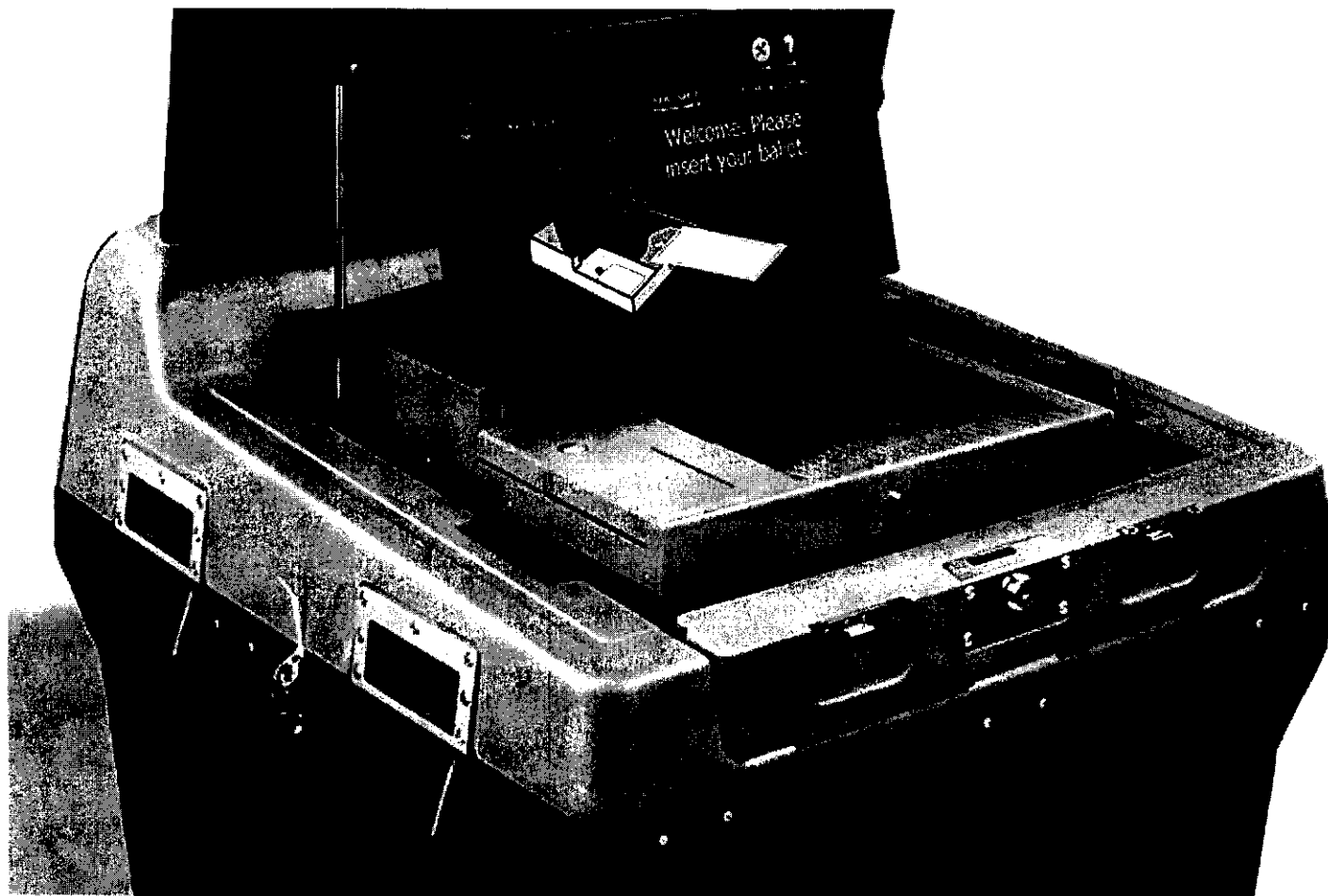


# DS200®

## Precinct Scanner & Tabulator

ES&S' DS200 precinct vote scanner and vote tabulator combines the best attributes of a paper-based ballot system with the flexibility and efficiency of the latest digital-image technology – taking traditional optical-scan ballot vote tabulation to a new level.

The DS200 precinct scanner and tabulator is a key component of ES&S' EVS 5.0 election management software.



## Key Features

### **Top 5 Reasons DS200® is the Best Vote Scanner and Tabulator**

1. **Modem:** Accumulates and transmits votes directly from the polling place
2. **Flexible:** Processes a variety of ballot sizes and designs, from 11 to 19 inches, including the ExpressVote® ballot activation card
3. **Convenient:** Lightweight, compact, and easy to set up and use in the polling place
4. **Progressive:** Includes extra USB ports and expandable memory to accommodate evolving Election Assistance Commission (EAC) standards
5. **Smart:** Uses patented Intelligent Mark Recognition (IMR™) technology to eliminate guesswork when determining a ballot mark for a candidate

## **Other Important Features**

### **Fully Certified**

Fully compliant with the usability, accessibility, and security enhancements guidelines set by the EAC

## Accessible

Independence and privacy is guaranteed for people with special needs by accepting ballots from AutoMARK®, our ballot-marking device

## Large Communication Screen

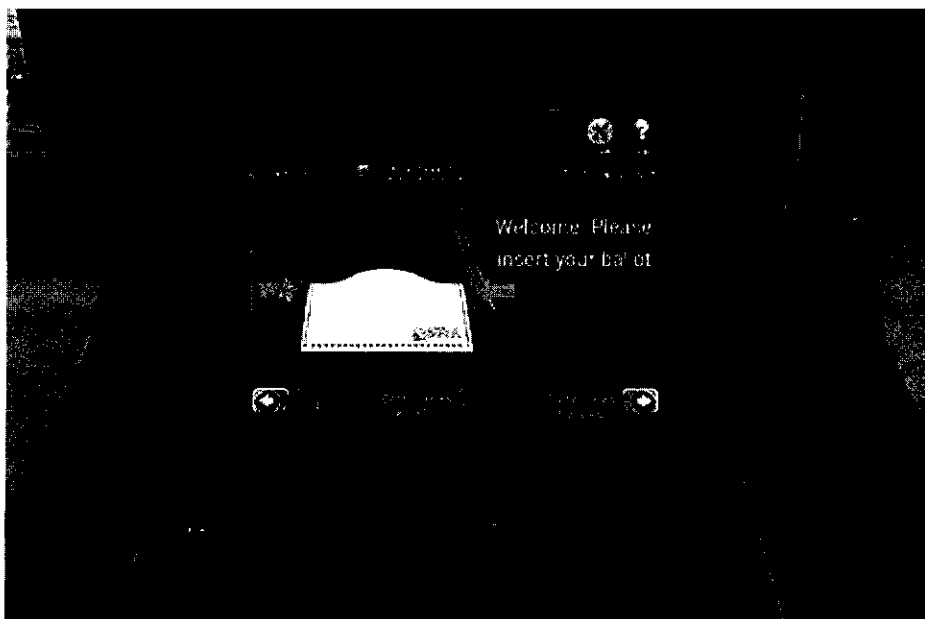
12-inch LCD touch screen improves communication with voters and can display multiple languages

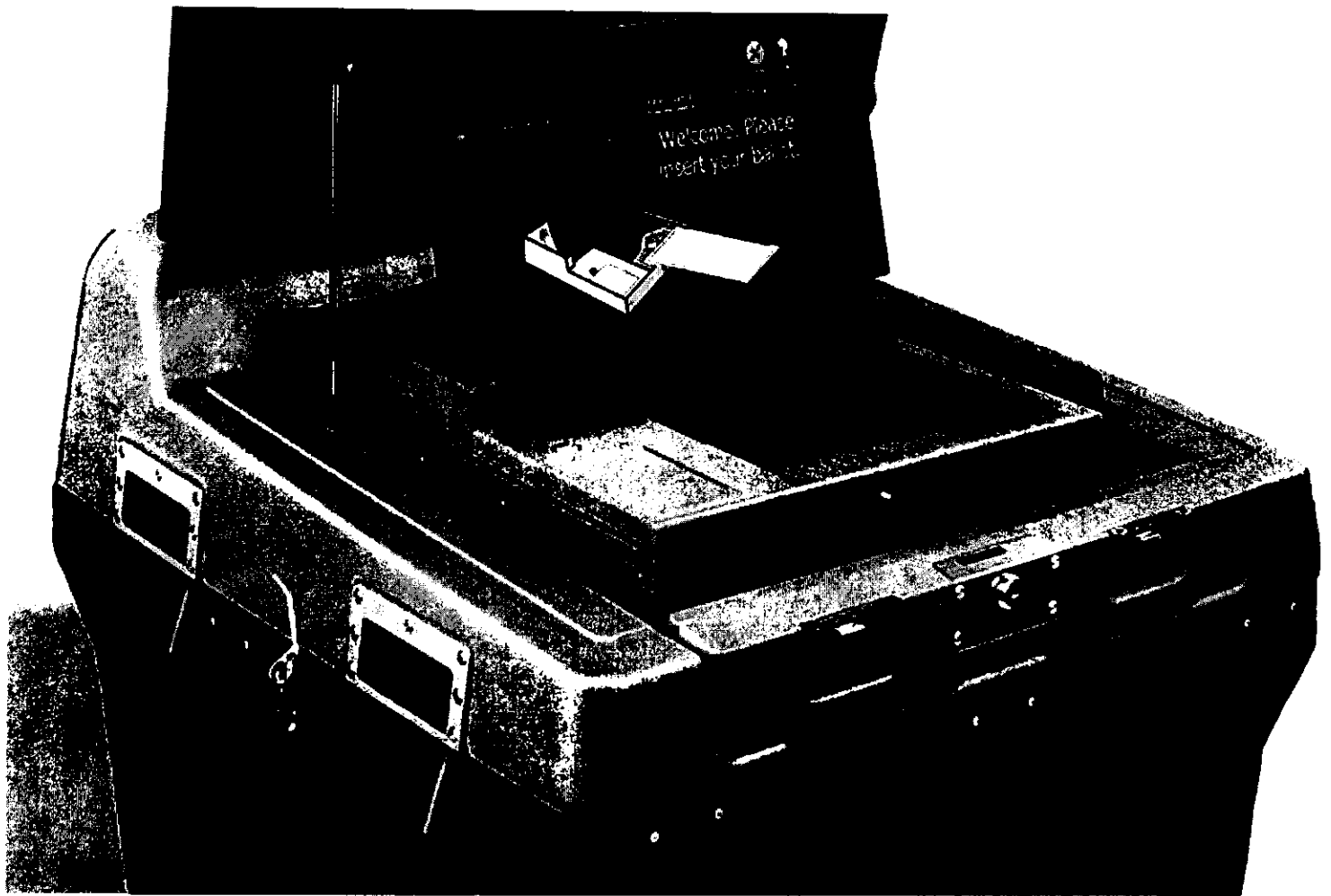
## Integrated Thermal Printer

Thermal paper eliminates the possibility of running out of ink on Election Day

## Power Management

Internal battery pack provides reliable and sustained power management, even during a power outage





# Electionware®

Election management software that's powerful, intelligent and productive.

Electionware® EVO, our newest fully integrated election management system, delivers everything needed to run an election, from creating the ballots to reporting the voting results.

- **Powerful.** Manages thousands of ballot styles and precincts; incorporates many languages; manages and deploys multiple levels of security
- **Intelligent.** Real-time election data queries and reports; workflow management and error alerts; enforced data accuracy; user customization; tracking of election media; live status indicators for incoming results
- **Productive.** Blazingly fast data import; re-use of election and ballot layout templates; simple translation and audio file management; multiple simultaneous users; ballot image filtering, viewing and printing

The strength of Electionware lies in its logical, feature-rich design with user help information that's easy to access and understand. The intuitive software interface makes it simple for election workers to track high-level data and review detailed audit logs.

# Key Features

- **Ease of use.** Electionware is an intuitive, easy-to-use application that streamlines workflow and removes repetition.
- **Simultaneous Multiuser access.** Electionware enables large jurisdictions to allow multiple authorized personnel to simultaneously create poll media devices. Additionally, multiple teams of election officials can work simultaneously on different elections.
- **Data Security.** Electionware incorporates the latest in election security, including heightened audit controls and change management processes that are built in to keep election data safe and secure.
- **Compliant with the latest voting system standards.** Electionware is certified by the U.S. Election Assistance Commission (EAC) according to its 2005 Voluntary Voting Systems Guidelines.

## Electionware Group Structure

Electionware enables election administrators to create elections, design ballots, configure selected digital scanning and accessible equipment, and manage election results data.

## Define

Create your election and import data such as precincts, contests, candidates, parties, languages (including audio), and other essential components.

## Design

Design ballot and audio elements for paper and accessible ballot types.

## Deliver

Configure parameters and security settings and create election media for digital scan and accessible equipment.

## Results

Load election results data, filter and export poll place and ballot records, and generate different types of reports.

## Manage

Add and edit users and jurisdictions as well as specify the strength of security codes.